

## Program

Wednesday, April 17 <sup>th</sup>		
12:00-14:30	Registration - Pädagogische Hochschule Kreuzlingen	
13:00-14:00	Snack	
14:00-16:00	Plenary Session - Chair: <b>Urs Fischbacher</b> - P 102	
14:00-15:00	<b>Anita Gantner</b> - Distributional Preferences, Risky Choices and Social Interaction Effects: Theory and Experiment	
15:00-16:00	<b>Leif Brandes</b> - Expectations as Reference Points: Field Evidence from Experienced Subjects in a Competitive, High-Stakes Environment	
Parallel Sessions 1	Expectations and Reference Points - Chair: <b>Changcheng Song</b> - P 201	Investment Behavior - Chair: <b>Adrian Hillenbrand</b> - P 202
16:30-17:00	<b>Ori Heffetz</b> - Is the Endowment Effect an Expectations Effect?	<b>Jose L. Negrin</b> - Credit Card Minimum Payments: Anchoring and Multiples
17:00-17:30	<b>Lukas Wenner</b> - Expected Prices as Reference Points - Theory and Experiments	<b>Jose Alberto Guerra</b> - Reference-dependent preferences and investment decisions: theory and evidence from a field experiment
17:30-18:00	<b>Changcheng Song</b> - An Experiment on Reference Points and Expectations	<b>Adrian Hillenbrand</b> - The Curse of the Empty List
19:30	Conference Dinner at <b>Alti Badi</b>	
Thursday, April 18 <sup>th</sup>		
Parallel Sessions 2	Contests and Markets - Chair: <b>Gerald Eisenkopf</b> - P 201	Decisions under Risk - Chair: <b>Lisa Bruttel</b> - P 202
09:00-09:30	<b>Holger Herz</b> - Fairness and Experience: How Market Forces can Shape	<b>Holger A. Rau</b> - Does Team Investment Affect the Disposition Effect. Experimental Evidence
09:30-10:00	<b>Ratan Anmol</b> - Reference-Dependent Preferences in Auctions: Theory and Experiment	<b>Juanjuan Meng</b> - Can Prospect Theory Explain the Disposition Effect? A New Perspective on Reference Points
10:00-10:30	<b>Ayse Gul Mermer</b> - Contests with Loss Averse Players	<b>Thomas Epper</b> - Reference Dependence or Asset Integration? A Test of Competing Hypotheses for Choice under Risk
10:30-11:00	<b>Gerald Eisenkopf</b> - Manager Incentives as Contest Regulation Devices	<b>Lisa Bruttel</b> - On the path-dependence of tax compliance
Parallel Sessions 3	Survey Studies - Chair: <b>Alwine Mohnen</b> - P 201	Theory I - Chair: <b>Edoardo Grillo</b> - P 202
11:30-12:00	<b>Sabrina Falk</b> - How Income Targets and Reference-Dependent Preferences Affect the Gender Wage Gap	<b>Kristian López Vargas</b> - The Reference-Dependence as a Local Distortion
12:00-12:30	<b>Alwine Mohnen</b> - Relative Earnings and Effort Provision: Testing for Reference-Dependent Preferences in Employer-Employee-Relationships using Field Data	<b>Edoardo Grillo</b> - Reference Dependence, Risky Projects and Credible Information Transmission
13:00 -14:00	<b>Lunch</b>	
14:30-16:00 Keynote 1	<b>Botond Köszegi</b> - P 102	
Parallel Sessions 4	Compensation and Contracts - Chair: <b>Björn Bartling</b> - P 201	Testing Reference Point Theories - Chair: <b>Matteo Rizzoli</b> - P 202
16:30-17:00	<b>Christian Koch</b> - Why do wages not fall during a recession experimental evidence	<b>Lukas Buchheim</b> - Do Lagged Expectations Determine Reference Points? A Test of Köszegi and Rabin's Equilibrium Concepts
17:00-17:30	<b>Salvatore Miglietta</b> - Incentives and Relative-Wealth Concerns: Theory and Evidence	<b>Florian Zimmermann</b> - Clumped or Piecewise? - Evidence on Preferences for Information
17:30-18:00	<b>Björn Bartling</b> - Reference Points in Renegotiations: The Role of Contracts and Competition	<b>Matteo Rizzoli</b> - How Unfair! Leniency bias and reference dependent preferences
18:30	Boat Cruising (1,5 hours) from Kreuzlingen harbour to Konstanz harbour	
Friday, April 19 <sup>th</sup>		
Parallel Sessions 5	Social Reference Points - Chair: <b>Sanae Okamoto-Barth</b> - P 201	Theory II - Chair: <b>Clemens König</b> - P 202
09:00-09:30	<b>Fredrik Schwerter</b> - Social Reference Points and Risk Attitudes	<b>Michaela Pagel</b> - Expectations-Based Reference-Dependent Life-Cycle Consumption
09:30-10:00	<b>Amrei Marie Lahno</b> - Peer Effects in Risk Taking	<b>Markus Fels</b> - On the Value of Information: Why People Reject Medical Tests
10:00-10:30	<b>Astrid Gamba</b> - Reference dependent preferences, risk attitudes and social concerns	<b>Alexander K. Koch</b> - Goals and Mental Accounting
10:30-11:00	<b>Sanae Okamoto-Barth</b> - The neural basis of expectations as reference point in social decision-making	<b>Clemens König</b> - Model of Belief Choice under Regret
11:30-13:00 Keynote 2	<b>Lorenz Götte</b> - P 102	